

September 2019

TIMBERLINK

The Ultimate Renewable™ Industry campaign

World class timber mill upgrade underway at Tarpeena

New scanner in Bell Bay using AI to control quality

Housing market update

Our own superhero climbs NZ's tallest building for charity

Big new wood chip trucks for Tarpeena



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AUSTRALIA | NEW ZEALAND

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Tarpeena Mill Manager Roy Dias with Mayor Sage and Acting CEO Fetherstonhaugh



Timberlink CEO Ian Tyson with the Mayor, Acting Council CEO and the Tarpeena team

Mayor and Council CEO impressed with high tech investment

Mayor Richard Sage from The District Council of Grant and Acting Council CEO Jane Fetherstonhaugh visited our Tarpeena sawmill in August to see the impact of our \$90m investment on the local economy, with a special tour guide, Timberlink CEO Ian Tyson.

Timberlink's \$90 million Tarpeena sawmill upgrade is starting to positively impact the local community, with some of the 200 jobs created during the total construction period now underway.

The Mayor and the Acting CEO saw firsthand the impact of the generational investment, talking to management and employees. They also saw the significant technological upgrades that are turning the Tarpeena site into a world class facility, securing the over 200 full-time jobs at the mill for a generation to come.

"Value added timber manufacturing is key to the economy and the communities in this region. It is fantastic to see Timberlink making such a significant investment, creating jobs for today and securing them for the future.", said Mayor Sage.

Mayor Sage and Acting CEO Jane Fetherstonhaugh were particularly pleased to see the work Timberlink was doing to upgrade safety systems at the mill. "Nothing is more important than safety at a facility like this and I was particularly pleased to see the attention that Ian Tyson and his team were putting into this area" said CEO Jane Fetherstonhaugh. The safety improvements include the creation of a new dispatch yard, wood chip collection point and the roll out of the Home Safe program.

Recently the mill has been able to take on new apprentices and contractors during the upgrade works. The mill underpins 680 direct and indirect jobs and contributes more than \$180m to the local economy each year.

"Timberlink is committed to the Limestone Coast region long-term", said CEO Ian Tyson. "Pine trees take almost 30 years to grow and \$90m is a significant outlay, signalling the business' confidence in the region to support the investment."

Investing to increase softwood timber supply

\$100m upgrades update

Tarpeena mill, SA

Project works at the site commenced earlier this year and will be completed in the middle of 2021. By that time the investment will have led to the installation of a completely new saw line, stacker and edger all utilising the latest technology. The project will also see an additional contraflow kiln (CFK), a new batch kiln and major site infrastructure changes including upgrades to roads and storage facilities.

So far, the project has seen the town of Tarpeena's electrical substation moving from Timberlink's internal mill location to an easily accessible street location at the front of the mill property. The new substation is an upgrade for the town with all new equipment, one that has been enabled through Timberlink's financial support.

Civil construction work at the new CFK site is well underway. A new storage area for the Green mill has been created and work on the new despatch area has also begun. All now resulting in major and visible construction activity within the site.



CFK 2 concrete pour

Bell Bay mill, Tas

New scanner using AI to control quality at Bell Bay

Part of the upgrade program has seen a new scanner installed at our Bell Bay mill in Tasmania. This technology upgrade will ultimately lead to our customers getting a more consistent stick of timber.

The new Lucidyne system photographs every board that passes through it at an incredible two boards per second. The scanner then analyses these photos to look for patterns that the software has been trained to recognise, such as knots, saw marks, and more than 50 other qualities that a piece of timber can have.



New scanner at Bell Bay

This analysis occurs on a large bank of powerful computers and crucially is able to feed the results of this analysis back into the system's programming. This is a form of machine learning and means that the system becomes faster and more accurate over time as it processes more pieces.

But don't worry, the machines are not taking over! In fact we've added 6 new full-time jobs at our Bell Bay mill as a result of the upgrades.

Our Optimisation Technician in Bell Bay, Nathan Kitto, is excited about the impact of the installation. "We are expecting to pick up more defects as they will be better defined by this scanner, leading to a better product for our customers".

The Ultimate Renewable™ industry campaign to turn attitudes on timber

An exciting mass media campaign has been launched by Forest & Wood Products Australia (FWPA) to promote the benefits of wood and timber products. Timberlink is encouraging everyone in the industry to support and promote it in any way that they can.

Timberlink will help you spread the message.



Why campaign?

Market research has shown that the community's understanding of forest practices is limited, so "The Ultimate Renewable™" campaign is aiming to increase public awareness that:

- Every tree that is harvested is replanted
- Trees and therefore timber products soak up and store Carbon Dioxide, whilst alternatives such as steel and concrete create pollution
- Plantation timber is a renewable resource like wind and solar energy

How did it come about?

The Ultimate Renewable™ brand resulted from extensive collaboration between FWPA, the forest and wood products industry and consumers. Through focus groups and extensive data analysis, the consultation found that the most impactful messages were the idea of forestry being renewable, providing a wealth of benefits for the environment and tackling climate change, at a time when environmental issues are becoming increasingly important to Australian businesses and consumers.

The Ultimate Renewable™ is such a simple message, but it is powerful, concise and memorable. It will positively change public perceptions around forestry and by association, products made with wood. Research showed that, while the mainstream media was concerned with the perceived negative environmental impact of forestry, what was missing from the narrative was a focus on replanting.

Is Timberlink involved?

Yes! Timberlink is proud to have been involved with The Ultimate Renewable™ campaign, from its inception through to the content of the final advertising.

Why it matters to you?

- Research has shown builders are the number one decision makers in choosing the frame



The new Ultimate Renewable advertisement being shown on screens now.

- We know builders like to use timber because it is easier to use, flexible, cost effective and stores carbon
- Every steel house frame represents potential lost sales of timber and associated products for your business

There is a saying in marketing - "repeat repeat and you'll be sweet". That applies here with "The Ultimate Renewable™". The wording is very deliberate, and we would like to see everyone in the industry using the logo where possible and helping us spread the message. You are on the front line talking to builders, end users and specifiers every day. Which brings us to our final point...

Timberlink will help you spread the message

We can help you create tailored content for your business. This can be targeted at builders, architects or homeowners, depending on your business' needs.

This could include but is not limited to:

- Social media posts
- Website or newsletter articles (these could also be posted on Social Media)

- eDM (emails) to your customers
- In store posters – explaining the benefits of wood, termite proof timber or timber treatment types, depending on your business' needs

We know you are busy, so contact your **Account Manager** or email our **Communications Manager** at: tdonis@timberlinkaustralia.com.au to see how we can help!

When and where?

- July – TV, online and outdoor media
- August – Online and outdoor media and magazines
- September - Online and outdoor media and magazines
- Nationwide

We hope that the whole industry can stay united and get behind this message. Tell your customers, tell your friends and family – Timber The Ultimate Renewable

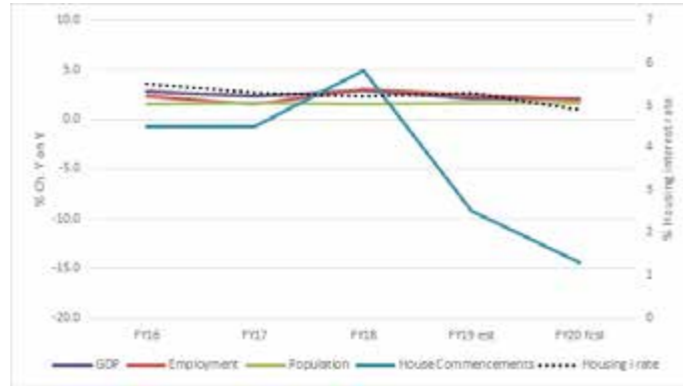
Australian housing market update

State of the economy and outlook for construction of new dwellings

Australia recorded its highest level of house construction numbers in almost two decades during 2017-18. It is estimated that house commencements fell by almost 9% in 2018-19 and in combination with multi-dwellings contributed to a 0.6% decline in the value of dwelling construction during 2018-19. Other weaker economic sectors during FY19 were household spending, business investment and exports. The overall Australian economy grew by 2.1% in FY19. The FY20 outlook for the various economic sectors is mixed, with the same growth outcome of around 2.1% expected.

The unemployment rate was steady at 5.2% in FY19 and the participation rate is growing, now at 66%. Wage growth has been limited though, in combination with low interest earnings and falling house prices in the major capital cities overall consumer confidence and spending has been subdued.

Economic indicators and house construction outlook - Australia



Source: BIS Oxford Economics

The Reserve Bank responded recently by reducing the official cash rate from 1.5% to 1.0%, while the newly elected government's tax cuts will also support household expenditure.

In the beginning of FY20 dwelling building investment is expected to continue on a downward trajectory until the March quarter. The WA market has followed a downward path since the end of the mining investment boom in mid-2015, this trend now appears to have bottomed out.

Australian house commencements actual 2016 Sep to 2019 Mar, Forecast 2019 Jun to 2020 Jun

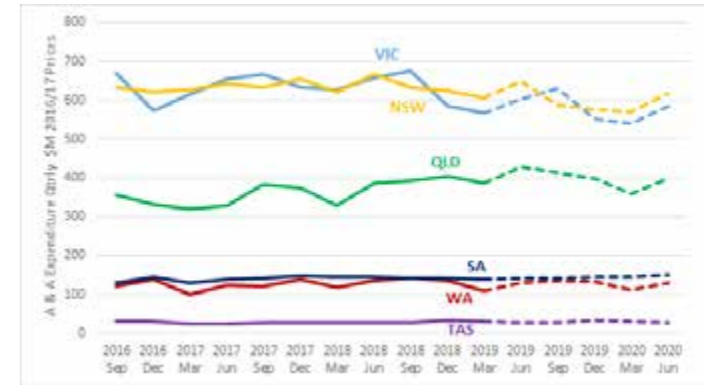


Source: ABS, BIS Oxford Economics

The underlying drivers of housing demand and structural timber sales will be holding steady in FY20, with the unemployment rate forecast to decline to 5.0% and housing mortgage rates falling from 5.3% to 4.9% in FY20.

Meanwhile, population growth is expected to remain at 1.6% nationally for FY19 and FY20, with VIC continuing to experience the highest growth rate of 2.2%.

Australian alterations & additions \$M actual 2016 Sep to 2019 Mar, Forecast 2019 Jun to 2020 Jun



Source: ABS, BIS Oxford Economics

Alterations & Additions (A&A) expenditure movement is expected to follow the housing market cycle however the majority of the activity is underpinned by the existing housing stock. Recent declines in house prices and property turnover across the eastern States has led to a 1% decrease in national A&A spend during FY19, with a further 4% fall expected in FY20. Approximately 25% of all softwood timber is sold for A&A.

New Zealand housing market update

North and South Island record strong growth 2018-19

The state of New Zealand's housing construction market remains buoyant, for the year ended May-19 the North and South Islands experienced 6% and 2% growth respectively in dwelling construction, and for 2018-19 Auckland house consents reached a record annual level of over 14,000.

Strong economic fundamentals are providing ongoing support for housing demand with a healthy yet easing population growth. The labour market remains strong and this is reflected in an employment growth of 2%, the low unemployment rate of 4.2% and steady wage growth of 3.7%. Lending rates also remain at historically low levels which are anticipated to fall further as the Reserve Bank of NZ decreased the official cash rate to 1.5% in May-19 in

response to weakness in the global economy and future uncertainty for global trade.

The outstanding growth in New Zealand dwelling consents over the past 2 years, fuelled mainly by New Zealand's high growth in overseas migration, is anticipated to have peaked as capacity constraints relating to available housing lots, materials and skilled labour have tightened profit margins for construction firms. However, the cumulation of recent high population growth and stable demand fundamentals will ensure a steady pipeline of residential construction over the next 12 months especially given the significant level of accumulated housing stock deficiency. Current estimates

of the stock deficiency are 30,000 dwellings in Auckland and 20,000 for the rest of New Zealand.

A cyclical downturn is forecast to commence during 2020 however given the substantial housing stock deficit the expectation is that the trough will be shallow with North Island dwelling consents falling by 9% and activity declining by 14% on the South Island.

Housing Building Consents By Dwelling Type – South Island New Zealand



Source: NZStats

Housing Building Consents By Dwelling Type – North Island New Zealand



Source: NZStats

CONGRATULATIONS to Terry Nind on 50 years a true champion of timber



Terry Nind has spent the past 50 years helping Western Australian customers with their timber requirements, making many lifelong friendships along the way. When he came to Timberlink for a final farewell, he thought he was just having a morning tea with friends and colleagues, but stepping out of his car to see his daughter and grandson made for a great and welcome surprise.

Terry's family and his colleagues wanted to show their gratitude for his determination, hard work and outstanding overall contribution to the company over an incredible 50 years.

It was just over 50 years ago that a friend of Terry's mentioned that if he ever needed a job, he should head to Hawker Siddeley Hardware in Welshpool. After doing a few different jobs, Terry's father thought a career in hardware was a solid future, with much innovation on the horizon, they decided he should go for the job. And so, on June 3, 1969 Terry began work in customer service, certainly not thinking that he would still be there half a century later.

"I certainly didn't think I'd be here in 50 years" said Terry. "Like any job there were times I wanted to chuck it in, but the people have been good, and they've helped me enjoy my time."

"There have been a few changes over the journey, Hawkersiddley Hardware turned into Bunnings, then Bunnings split into its hardware arm and a forest products arm. I joined the forest products arm and that became SITICO, which today is known as Timberlink."

When Terry started 50 years ago, he was using telegrams to send messages to customers. The telegram would go down to the Telex worker downstairs, before being sent to the local post office and then onto the customer. Early on in Terry's career he sent a telegram about an overdue account, unfortunately he didn't realise that once it had got to the post office it became town gossip. He swiftly learnt you had to talk in code.

The transition to computers made Terry's life easier, he didn't have to hand write every order and take it down to the yard. Computers also brought new challenges. He began doing exports to countries including South Africa, the USA and New Zealand.

In 2009 after 40 years the site moved from Welshpool to Canning Vale, closer to his house and he resolved to get to 50 years. "Not for the company or for anyone else, I wanted to do it for me".

And so it was that Terry made it to an incredible 50 years on June 3, 2019. Our CEO Ian Tyson made the trip over to thank him for his amazing service and wish him all the best for his retirement with colleagues and his family.

As for what's next, Terry said he is going to put his feet up for a little while before getting stuck in and giving back to the local community. "I'm going to volunteer for the local council, helping those disadvantaged in any way that I can". Congratulations Terry.



Chad Hepworth (left) and Tim Harman (right) of Harman ProTruss with Terry



Terry with Greg Hodson from M & B Sales



Terry with his daughter and grand kids



Terry with the WA team

ON THE ROAD

A Snap Shot of what our Account Managers have been up to

Bunnings builders days in Sydney

The team in Sydney has been talking to tradies at Bunnings Builders Days over the past few months. This includes the stores at Gregory Hills and Smithfield. The builders heard about Timberlink Green's exciting move to Dressed All Round as well as innovative products like Timberlink Arrow Posts.

The builders were also interested to hear about Timberlink's expansion plans, treatment types, timber care and advances in technology at the mills that are changing timber.



Account Manager Andrew Bentrup at Bunnings training



Dressed to Impress

Timberlink Green is now Dressed to Impress and our Account Managers have been heading all around the country letting our customers and tradies know about the switch. This shot was taken at a Bunnings Trade Breakfast event in Croydon, Melbourne. Plenty of tradies were interested in the change and to learn more about our outdoor treated timber.



Becks tradies breakfast

Timberlink talks to Becks Tradies

Our Timberlink Tasmania team were delighted to be invited to attend the trade breakfasts held by Becks in Launceston and Devonport. Over 140 tradies attended and talked all things timber with the team. Many were interested and excited to hear about the change from Dressed All Round in our Timberlink Green range.



Timberlink Group Product Manager Marita Pierce-Indugula



Dahlsens Golf Classic

The Inaugural Dahlsens Golf Classic tournament has now been completed, with Timberlink staff nowhere near the leader board! Timberlink was proud to sponsor the event in multiple ways, including being the all-important drink cart sponsor for the final.

In all, eight events were held around Victoria and NSW in Echuca, Albury, Melbourne, Traralgon, Wagga Wagga, Swan Hill, Ballarat and the grand finale staged at the stunning Yarra Yarra Golf Club on Friday 24th May. It was a great success and we would like to congratulate Dahlsens on the events.

Dahlsens Golf Classic creates opportunities for suppliers to build relationships with their customers, helping to understand their needs, problems and provide them solutions.



Bell Bay mill

Tasmanian customers and builders taken on mill tour

Timberlink Australia and Neville Smith Forest Products (NSFP) gave a tour of our grand facilities to some very interested customers and builders from Bell Bay. The aim was to not only to expose our customers to the manufacturing process of both businesses but also engage with the end users.

The day started with a tour of NSFP Drymill operation in the north of the state where customers were shown the new Mahild Kilns and Pellet Plant along with how the moulders operate in the Drymill. The group then headed to Timberlink's Bell Bay mill where all areas of the process were looked at, including our brand-new state-of-the-art Contra Flow Kiln.

The builders were extremely engaged, and the day concluded with a lunch at George Town. Some of the builders have requested to bring their entire crew to the mill for a visit and show them how the products that they use on a day to day basis are manufactured.

MADE OF TASMANIA CONTINUES TO GROW

Can you believe our MADE OF TASMANIA marketing campaign has now been running for 18 months? Since we launched this campaign in Launceston in February 2018, we have been busy using a variety of marketing tools to help grow the demand for Tasmanian plantation pine in Tasmania.

Our research had shown that Tasmanians preferred supporting locally made products, but most didn't know that the majority of plantation pine products were sustainably grown and then manufactured in Tasmania. From this research grew our MADE OF TASMANIA campaign, the core message of which is that **every structure built with Timberlink timber is built with a piece of Tasmania in it.**

After the success of the pilot program which resulted in an almost four-fold increase in the number of builders preferring Timberlink timber, we expanded the campaign to not only grow brand awareness, but to also start converting this growing awareness into brand engagement and then ultimately brand purchase.

To achieve this, we have been developing and testing different Point of Sale (POS) concepts in stores to inspire and inform DIYers about plantation pine. Once we are happy with the components, we plan to offer them to more customers across the state.



We also used radio advertising for the first time which yielded great results. This radio ad combined with our television and online advertising to further promote how the Timberlink brand and the Tasmanian plantation pine industry at large, helps support and grow local communities in Tasmania.

All this has resulted in **Timberlink now being the brand most likely to be remembered when customers purchase pine.** The more our brand is remembered by DIYers, the more likely they are to seek it out and buy it for their next project from your store.



Behind the scenes filming our DIY videos

More DIY content online

To further engage with DIYers, we have expanded our MadeOfTasmania.com.au website to include more DIY content such as project guides, a decking calculator, "how-to-use" videos and most importantly contact details for all of our stockists. Our stockist page is one of the most visited sections of the website so online searchers are actively seeking out our customers. **If you would like to use any of this content on your own website, we would love to help out.**

Our website is all good for DIYers, but we knew we needed to do something different to reach our other main end-user group, builders, so we have recently started a new on-site builder program. Here we go to builders alongside customers and have a quick chat about our products and the industry over a bite to eat.

If you would like more information about the builder program or any other part of our MADE OF TASMANIA campaign just ask your account manager. We look forward to sharing the results of the next phase of the campaign as we continue to promote

TIMBERLINK. MADE OF TASMANIA.



Big new wood chip trucks for Tarpeena

5 year deal with local company Porthaul secures jobs whilst lowering emissions and increasing safety standards

Driver Rick McQuade



Timberlink is proud to have signed a deal with Australian family owned business Porthaul to have new A-double trucks replace the existing b-doubles to transport wood chip to the dock in Portland.

Wood chip is a key export for the Green Triangle area with much of it going to Japan. Timberlink's wood chip is made from 100% renewable plantation pine, soaking up Carbon Dioxide whilst creating jobs for the region.

The new trucks will be able to take around 35% more per load than the previous trucks and are the maximum size allowed at the port.

Excitingly the trailers were made right here in Australia by Barkers Trailers, a company from Woodend in Victoria. Timberlink is always delighted to support fellow Australian manufacturers.

There will be improved safety features for the drivers, with the trailers having a "walking floor" design to make

unloading in high winds safer. There will also be new GPS and engine telematics technology to track vehicle status and tyre monitoring, this will be accompanied by a speed limiter.

The innovations won't stop there with AdBlue, a diesel exhaust fluid that is injected into the exhaust system after the combustion process takes place being part of the new trucks. This design helps the diesel exhaust emit less pollution than with previous systems.

For residents the vehicles are fitted with retarders, instead of engine brakes, to reduce engine braking noise in urban areas.

The contract agreed with Porthaul is to supply three of these latest A-Double vehicles to move softwood chip from Tarpeena mill to Portland on a 285km round trip. Porthaul are an innovative, Australian family business established in Portland in 1990.



Portland wood chip facility

Wood chip exports from Tarpeena to grow in volume once \$90m expansion upgrade is complete.

Wood chip exports going strong for local economies

Did you know that Timberlink is one of the largest Radiata Pine wood chip exporters in the world? We export quality, 100% renewable, plantation pine wood chip mostly to Japan to make high quality paper products.

Timberlink is about more than just timber framing, we are a timber products manufacturing business and wood chip exports are a key part of our operations.

Above is an aerial drone image of the radiata pine wood chip stockpile at Portland. The chips are loaded onto conveyor belts which load the chips onto the ship, shown in the background of the image. Our overall wood chip export numbers will have capacity to increase once our \$90m expansion of the Tarpeena facility is completed.

Since 1984 the business has exported over 14 million tonnes of wood chip, making it a key export for both the Green Triangle area and Northern Tasmania, providing jobs for the local economy.

Our own superhero climbs NZ's tallest building for charity

We're proud to have real life superhero here at Timberlink.

Recently a Blenheim Green mill team member Phil Noakes and his colleagues at the Seddon Fire Department took part in a fundraiser for the Leukaemia and Blood Cancer foundation. This incredible effort involved scaling the Auckland City Sky Tower in full firefighting equipment. The Auckland City Sky Tower is New Zealand's tallest building at a whopping 328 meters, the firefighting suit weighs in at 25kgs.

As a result, the combined funds raised was an amazing \$1.3m. This will go towards helping care for people affected by cancer.



Phil Noakes

Phil's main task while at work is supervising the grading and trimline team. Over his 20 plus year career in the timber industry Phil has become an expert visual timber grader. Phil's knowledge in this field helps ensure that a constant product is delivered to the end user.

In Phil's spare time he volunteers at the local fire department, working tirelessly to help members of our community in their times of need.

Great work Phil, we are all very proud of this outstanding effort.



\$1.3m raised



David Coates signs off

Head Saw Doctor signs off after 38 years in Blenheim

After a great career in the sawmilling section in Blenheim, our longest serving Head Saw Doctor, David Coates, has decided it's time to hang up his boots in the saw shop.

David has brought a wealth of knowledge to our business over a career that has spanned an incredible 38 years. His friends and colleagues had a morning tea to thank him for his outstanding contribution to the mill over that period of time. David oversaw much change in technology during his career and his ability to adapt and improve was outstanding.

Not only has David gained an invaluable amount of experience over this time, he has passed this knowledge down to five other apprentices who now also have successful careers in the timber industry.

Thanks to people like David we can be confident our customers receive a top-quality product every time. Enjoy your retirement David!

Next gen

Timberlink takes on work experience student



Timberlink takes on work experience students in regional communities.

Timberlink was delighted to have a work experience student join us over the past couple of months at our Bell Bay site.

Alex from Launceston College in Tasmania spent a week doing various jobs at the mill and getting a handle on a variety of roles.

Work experience is not compulsory at the college, Alex organised it with the help of the school and a contact at the mill. Alex is doing a variety of subjects at school, including performing arts and so he wanted to get a grounding in the work force to get a better idea of what he wanted to do in the future. The staff found him to be very motivated and he showed great initiative and energy.

Alex's teacher, Alana Lane was pleased with how the week went for Alex and thanked Timberlink for the opportunity. "Work experience is really valuable for students either way, if they like it then that can help them choose their career, but equally if they don't it can also be really helpful for them to make future choices."

"Excitingly Alex even got to sit in on some union and safety meetings, he was really happy with that" said Ms Lane.

Head of Recruitment, Ben Stow, said the team had nothing but praise for Alex "Everyone said he was a great kid and we hope that he considers a future in the timber industry."

Amazingly Alex has lined up another week of work experience in his own school holidays!

Your Questions

In each edition of the newsletter we are going to put up a question that has been asked of our sales team that we think you would want to hear the answer to. This editions question is:



**Q: How much of the log is used to create timber?
And which part of the log makes the strongest timber?**

A. It varies from tree to tree but around 55-60% of each log is used to create timber. This is in part because we are trying to cut straight pieces of timber from a round log. The rest of the log that cannot be made into straight pieces of timber are used to create a variety of other products such as wood chips to make paper or residues that power our boilers.

Contrary to what many think “the heart” or the centre of the log is actually the weakest part. The strongest timber comes from the middle and outer ring layers.

It takes around 28 - 30 years for a typical radiata pine tree to grow to a level where it is suitable for processing. Speeding this process up with better soil or more water is not necessarily beneficial however, the quicker a tree grows and the further the rings are apart, the weaker the timber becomes.

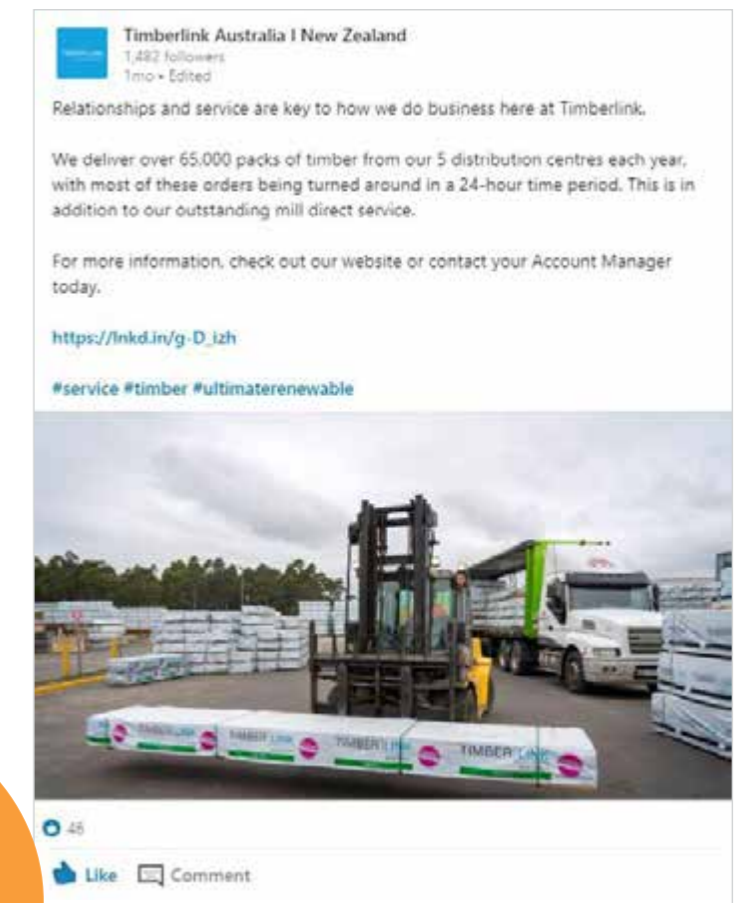


For further information on Timberlink Green visit timberlinkaustralia.com.au

Our socials - most popular posts



All around the world timber framing is gaining momentum. Make sure you consider timber framing for mid-rise buildings.



Keep up to date with us via LinkedIn at: <https://au.linkedin.com/company/timberlink-australia-i-new-zealand>

Visit the Timberlink websites at: www.timberlinkaustralia.com.au www.timberlinknz.co.nz



CEO Ian Tyson celebrating with the Bell Bay team

Timberlink wins at inaugural Tasmanian Timber Awards

The inaugural Tasmanian Timber Awards were held on Friday 9th August in Launceston.

Timberlink was excited and humbled to be announced as the winner of the Timber Processing Excellence Award for the year, whilst being nominated as a finalist for the Innovation Award.

The award win was a great reward for the tireless efforts of the team at Timberlink's Bell Bay Mill. It has been a challenging year with upgrade construction works taking place, but the team has ensured that the mill's high-tech facilities have operated smoothly and without disruption for customers throughout the period.

The Bell Bay mill has undergone significant investment since the Timberlink takeover in 2013 and this award is testament to the support, vision and hard work of management and the Board as we create a world class sawmill in Tasmania.

Timberlink's Tasmanian State Sales Manager Gareth Watson was on hand to receive the award on behalf of the business and said, "the night was a great occasion for the whole industry and it's fantastic to come away with a big award like this."

GM of Technical & Sustainability Dr Trevor Innes was also pleased with the win saying, "we strive as a business to be at the forefront of industry technology upgrades in order to remain competitive and to be the most sustainable business that we can be, and it is great to see our endeavours pay off".

Timberlink would also like to congratulate our logistics partner in Tasmania, Monsons who were highly commended for excellence in the Workplace Health and Safety Management Sector.



NSW Account Manager Julie Campbell with a lucky prize winner

Bunnings Trade Expos

The Bunnings trade expos were a hit all around the country in their new format this year. Taking place in each location on one day, Bunnings staff attended in the morning, followed by trades in the afternoon.

Timberlink was present at events in Sydney, Newcastle, Melbourne and Perth with the Hobart show to come in September.

We talked to customers about our range of products and gave out a few prizes along the way.



Timberlink Head of Innovation Duncan Mayes talks at Frame Australia Conference

Our very own Duncan Mayes gave a talk at the Frame Australia conference in Melbourne recently, talking about wood as the sustainable solution to tackle global construction challenges.

Duncan has worked in the industry for over 20 years, most notably with Stora Enso in Finland, before moving to Timberlink last year. His vast experience in global markets gives him a unique ability to be able to comment on global construction trends.

The talk covered global themes including climate change, nature inspired design and the acoustic of wood.

Some of Duncan's key points included:

- 25% of Australia's greenhouse emissions are from the construction sector
- Research has shown that using natural materials like timber can bring nature indoors and provide a happier, healthier and calmer environment
- Timber has lower thermal conductivity making heating and cooling more energy efficient
- Timber has a stronger sound dampening capacity than most structural materials, making it suitable for large buildings such as concert halls and restaurants



Duncan Mayes talking at Frame Australia

Careers day

The Timberlink People Performance and Culture (PPC) team have been talking to students in schools in our regional communities.

We want to let them know about the exciting opportunities in timber. Our Talent Acquisition Manager, Ben Stow, gave a talk at a school's careers event in Mt Gambier recently.

"Many students had not considered that roles were available outside of the timber processing area and were pleasantly surprised to find out that careers in everything from IT to accounting, logistics, engineering, operating plant machinery, as well as sales and admin were all on offer in the mills.", said Ben.



Dressed to Impress.

TIMBER LINK
GREEN AUSTRALIA

Low odour LOSP treated H3 structural pine with a smooth, modern finish



TIMBER LINK[®]

AUSTRALIA | NEW ZEALAND

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